



Anthony Pirottina  
Tuna Boat Fleet Owner

Telstra Mobile Satellite  
is perfect for boaties

When your job takes you 600 nautical miles off the coast of WA for up to two weeks at a time, you need a phone that provides reliable coverage and also gives you an edge. Tuna boat operator Anthony Pirottina found the answer with a Telstra Mobile Satellite phone that provides global coverage, internet access and reliable communication with home base and emergency services.

Anthony believes the key benefit of Telstra Mobile Satellite is the ability to download vital weather and water temperature information from the internet to help track tuna.

*"The better we are at locating the tuna the faster we can haul our catch and get to market," Anthony said. "Most operators have a satellite phone but it's the other wireless features and download speeds that can provide an edge over your competitors and make a big difference to your bottom line."*

Anthony says the Telstra Mobile Satellite phone has also proved valuable in emergency situations.

Two new units complement the hand-held Iridium 9505A which looks and works like a terrestrial mobile phone, but is slightly bigger with more powerful batteries. Where connectivity rather than handheld portability is required, the Beam Satellite Terminal RST100 and its cousin, the Beam Satellite Modem RST200, provide ideal transportable or fixed options for marine customers.

Anthony uses the Beam Satellite Terminal RST100, which has a socket to connect multiple conventional handsets, including cordless, and answering machines, and another to connect the Motorola Intelligent corded handset.

It also has a serial port to connect a laptop or PC for basic access\* to the internet and private data networks.

A selection of external antennas and cable kits, suited to different installation environments, are available and the units come with both AC and DC power connectors.

Telstra Mobile Satellite handsets and terminals are easily activated with a Telstra Mobile Satellite SIM card and Telstra has integrated the service into its network and billing system, allowing domestic dialing for all calls placed wholly within Australia.

Features such as MessageBank®, Memo and Call Forward are available and with ongoing improvements to the service, fishermen can now access up-to-date news and weather information (PocketNews® On Demand) and send SMS and Talking Text™ messages, when using a compatible handset.

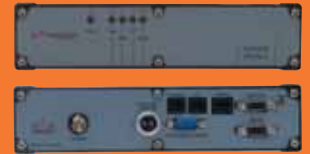
Telstra has a range of access plans, with included monthly calls and flexible handset repayment options, allowing customers to spread the payment of their handset over the period of their service contract.

Also, the Commonwealth Government and the Western Australian Government provide a satellite handset subsidy for people who live, work or operate businesses in an area not served by the terrestrial mobile networks GSM and digital CDMA. Before you buy a handset it's worth checking out your eligibility because the subsidy has been extended to include marine users.

For more information about Telstra Mobile Satellite call 1800 632 995 or go to [www.telstra.com/countrywide/mobilesat](http://www.telstra.com/countrywide/mobilesat)



Motorola  
9505A  
Handset



Satellite Terminal RST100



Satellite Modem RST200^

# Telstra Mobile Satellite

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Telstra Mobile Satellite is powered by the Iridium® Satellite System, which relies on 66 low earth orbiting satellites to provide extensive coverage for Australia and its coastal waters where there is a clear, wide direct line of sight between your handset and the sky. The quality of service may be affected by things such as the atmosphere, environment and surrounds, including where there is a narrow view of the sky due to things such as thick canopy cover, being in a narrow gorge or between dense tall buildings. "Australia" includes up to 200 nautical miles out to sea and all Australian external territories except Antarctica.

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\* The Telstra Mobile Satellite service supports up to 10kbps dial-up data service via the compression software enabled "Iridium Direct Internet" ISP or 2.4kbps circuit switched data, through any ISP or corporate network.

^ For illustrative purposes only.

[www.telstra.com/countrywide/mobilesat](http://www.telstra.com/countrywide/mobilesat)

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